



WHERE IS THE PROJECT LOCATED?
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WHAT ARE YOU BUILDING?
eg residental / commercial / mixed use / duplex / townhouse / units
IS YOUR MAIN MOTIVATOR, CHEAP RATES OR HIGHER GEARING/MORE FLEXIBILITY?
IS THE PLAN TO HOLD OR TO SELL DOWN?
If it is to sell down - are you willing to get presales, or do you have presales?
HAVE YOU DEVELOPED A PROJECT LIKE THIS BEFORE? IF SO WHEN & WHERE?
WHO WILL BE BUILDING THE PROJECT?
eg if it is a third party builder, have you received a quote or signed a building contract yet?
DO YOU HAVE COUNCIL APPROVAL?
WHEN DO YOU PLAN ON STARTING?
DO YOU ALREADY OWN THE PROPERTY? IS THERE A LOAN AGAINST IT?